

**David McLain** is one of the founding principals of Palisades Financial, LLC, which is a real estate investment advisor and fund manager to the Palisades Regional Investment Funds I and II. David has over 25 years of experience as a commercial real estate professional in the structured finance, acquisition and portfolio management arenas. Through the years David has directly participated in transactions valued well in excess of \$2 billion.

At Palisades, David has been primarily responsible for structuring, closing and overseeing many of the non-traditional hybrid loan transactions, corporate financings and defaulted debt purchases for Fund I and II. David has developed and implemented strategies that have led to the successful monetization of over 88 opportunistic investments made by both Funds through the years. He also directs the asset management and legal strategy of many of the two Fund's transactions.

Prior to joining Palisades Investment Financial, LLC, David gained vast experience as Vice President of Wafra Investment Advisory Group, Inc., where he participated in the formation, investment and management of five real estate funds totaling over \$400 million of equity capital for the Government of Kuwait. He was responsible for structuring mezzanine/equity financing, joint ventures and/or direct ownership of over 40 transactions involving 3.2 million square feet of retail, industrial and office properties and 2,000 apartment units.

Prior to Wafra, he was a Senior Analyst with Marathon Oil Company and was Marathon's financial representative in reviewing international joint venture projects.

He has a B.A. in Economics from Wittenberg College and an MBA from Miami University. David has been a featured speaker at the Columbia University Masters in Real Estate Development Program, ULI, NYU Real Estate Development program, appeared on CUNY TV's The Stoler Report, MBANJ, and in numerous industry conferences. He has also written numerous articles, and has been quoted in various trade magazines including Bloomberg, Barron's, CPN and Real Estate Weekly. David is the Vice-Chairman of his town's zoning board and has served on numerous condo boards. He and his family reside in Bergen County, New Jersey.